

To: Kay Alarcon

Assistant Director of Procurement Services

From: Beth Rutherford

Buyer

Date: February 28, 2022

Re: Used 35mm Film Cameras and Lenses

Annual Contract #22-03-4670IB

The following bids were received and opened at 3:00 p.m., Friday, February 25, 2022 as specified in documents concerning **Annual Contract #22-03-4670IB Used 35mm Film Cameras and Lenses.** The bids received are located on pages 2-4.

Recommendation: Focus Camera, LLC

Roberts Camera (Roberts Distributors, LP)

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$10,000.00

Contract Term: March 1, 2022 - February 28, 2023

Renewals: 2 Years

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^a Award contracts to each of the vendors listed at the discount noted.

^b Does not meet District specifications.

Line 1 Discount off Online Pricing for Used 35mm Film Cameras.

Line 1.1	Nikon FM-10 SLR Camera with 35-70mm f/3.5-4.8 Zoom Lens - Good Conditio	n	
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	3.0% ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.2	Nikon FM-10 SLR Camera with 35-70mm f/3.5-4.8 Zoom Lens - Excellent Condition		
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	<u>3.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.3	Pentax K1000 Manual Focus SLR Film Camera with Pentax 50mm Lens - Good Condition		
	<u>SUPPLIER</u>	PERCENT OFF	
	Focus Camera, LLC	<u>6.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.4	Pentax K1000 Manual Focus SLR Film Camera with Pentax 50mm Lens - Excellent Condition		
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	<u>6.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.5	Minolta X-700 SLR with 50mm 1:1.8 Lens - Good Condition		
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	<u>7.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.6	Minolta X-700 SLR with 50mm 1:1.8 Lens - Excellent Condition		
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	<u>7.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.7	Olympus OM-1 35mm Film Camera - Good Condition		
	SUPPLIER	PERCENT OFF	
	Focus Camera, LLC	<u>9.0%</u> ^a	
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a	
Line 1.8	Olympus OM-1 35mm Film Camera - Excellent Condition		
	<u>SUPPLIER</u>	PERCENT OFF	
	SUPPLIER Focus Camera, LLC	<u>PERCENT OFF</u> <u>9.0%</u> ^a	
Line 1.9	Focus Camera, LLC	9.0% ^a	
Line 1.9	Focus Camera, LLC Roberts Camera (Roberts Distributors, LP)	9.0% ^a	
Line 1.9	Focus Camera, LLC Roberts Camera (Roberts Distributors, LP) Canon EOS Rebel XS - Good Condition	9.0% ^a 10.0% ^a	
Line 1.9	Focus Camera, LLC Roberts Camera (Roberts Distributors, LP) Canon EOS Rebel XS - Good Condition SUPPLIER	9.0% ^a 10.0% ^a PERCENT OFF	
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SUPPLIER FOCUS CAMERA_LLC S.0%	Line 1.11	Canon EOS Rebel K2 35mm SLR Camera w/ EF 28-80 II Lens Kit - Good Condition		
Roberts Camera (Roberts Distributors, LP)	'	SUPPLIER	PERCENT OFF	
Line 1.12 Canon EOS Rebel K2 35mm SLR Camera w/ EF 28-80 II Lens Kit - Excellent Condition SUPPLIER		Focus Camera, LLC	<u>6.0%</u> ^a	
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Focus Camera, LLC 4.0% a		SUPPLIER	PERCENT OFF	
		Focus Camera, LLC	4.0% ^a	
		Roberts Camera (Roberts Distributors, LP)		

Line 2.1	Nikon AF NIKKOR 50mm f/1.8D Lens - Good Condition	
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	4.0% ^a
	Roberts Camera (Roberts Distributors, LP)	10.0% ^a
Line 2.2	Nikon AF NIKKOR 50mm f/1.8D Lens - Excellent Condition	
Lille 2.2		DEDOENT OFF
	SUPPLIER Adorama Inc.	<u>PERCENT OFF</u> 131.95% ^b
	Focus Camera, LLC	4.0% ^a
		4.0% 10.0% ^a
	Roberts Camera (Roberts Distributors, LP)	10.0 76
Line 2.3	Canon EF 50mm f/1.8 STM Lens - Good Condition	
	<u>SUPPLIER</u>	PERCENT OFF
	Focus Camera, LLC	4.0% ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a
Line 2.4	Canon EF 50mm f/1.8 STM Lens - Excellent Condition	
	SUPPLIER	PERCENT OFF
	Adorama Inc.	121.15% ^b
	Focus Camera, LLC	<u>4.0%</u> ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a
Line 2.5	Nikon 70-300 mm f/4-5.6G Zoom Lens with Auto Focus for Nikon DSLR Came	eras - Good Condition
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	4.0% a
	Roberts Camera (Roberts Distributors, LP)	10.0% ^a
Line 2.6	Nikon 70-300 mm f/4-5.6G Zoom Lens with Auto Focus for Nikon DSLR Came	eras - Excellent Condition
	SUPPLIER	PERCENT OFF
	Adorama Inc.	169.95% ^b
	Focus Camera, LLC	4.0% ^a
	Roberts Camera (Roberts Distributors, LP)	10.0% ^a
Line 2.7	Canon EF 28-80mm f/3.5-5.6 II Standard Zoom Lens for Canon SLR Cameras	
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	4.0% ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a
Line 2.8	Canon EF 28-80mm f/3.5-5.6 II Standard Zoom Lens for Canon SLR Cameras	- Excellent Condition
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	<u>4.0%</u> ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a
Line 2.9	Additional Miscellaneous 35 mm Film Camera Lenses Not List Above - Good	l Condition
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	<u>4.0%</u> ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a
Line 2.10	Additional Miscellaneous 35 mm Film Camera Lenses Not List Above - Exce	llent Condition
	SUPPLIER	PERCENT OFF
	Focus Camera, LLC	4.0% ^a
	Roberts Camera (Roberts Distributors, LP)	<u>10.0%</u> ^a